



Southwest Association of Rail Shippers

Semi-Annual Meeting

October 8 - 9, 2014

San Diego Marriott La Jolla

La Jolla, California

“A NEW TOMORROW”

CONFERENCE AGENDA

Wednesday, October 8, 2014

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| 10:00 a.m. | SWARS Scholarship Fund Golf Event
The Crossings at Carlsbad
5800 The Crossings Drive
Carlsbad, California 92008 | Glenn Turner
Logistica Integral
Transportation
Golf Chairman |
| 2:00 – 5:30 p.m. | Early Registration
San Diego Marriott La Jolla | Jack Dail |
| 2:30 – 4:30 p.m. | RR 201 Course - “The Commercial Side of Railroading”
San Diego Marriott La Jolla | John Schmitter
KEP, LLC, President |
| 5:00 – 5:30 p.m. | New Member Orientation – Meet the SWARS Officers
San Diego Marriott La Jolla | Laurie Stiles
SWARS President |
| 5:30 – 7:00 p.m. | E. L. ‘Leo’ Mountjoy Reception
San Diego Marriott La Jolla | Laurie Stiles
SWARS President |

Thursday, October 9, 2014

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| 7 a.m. | Continental Breakfast
San Diego Marriott La Jolla | Moderator
Jack Dail |
| 7 a.m. | Registration
San Diego Marriott La Jolla | Jack Dail |
| 8:00 – 8:10 a.m. | Welcome and Announcements | Laurie Stiles
SWARS President |
| 8:10 – 8:15 a.m. | Safety Briefing | Jeff Usher
AAR |
| 8:15 – 8:20 a.m. | SWARS Mission Statement | Dale Diulus
Salt River Materials Group |
| 8:20 – 9:00 a.m. | Keynote Address <ul style="list-style-type: none">• Keith Creel; Canadian Pacific Railway
President & Chief Operating Officer | Laurie Stiles
SWARS President |
| 9:00 – 10:00 a.m. | “The New Face of Freight” - Rail Shipper Panel <ul style="list-style-type: none">• Bryan Hendrickson; Kennecott Utah Copper
Manager-Global Distribution & Logistics• Randy Pogue; Americas Styrenics
VP of Feedstocks & Corporate Services | Bruce Mann
BABB Properties |

Southwest Association of Rail Shippers

2014 Semi-Annual Agenda – Continued

Rail Shipper Panel - continued

- Jarrett Zielinski; Torq Energy Logistics
President and Chief Executive Officer

10:00 – 10:20 a.m. **NETWORKING BREAK**

10:20 – 11:20 a.m. **“In the Mode” - Ports/ Intermodal/Trucking**

- Jim Gill; California Cartage; Executive Vice President
- Chris Chase; Port of Los Angeles
Manager of Business Development

Susan Cox
Chevron Phillips Chemical Co.

11:20 – 12:00 p.m. **“Change, Challenge, Opportunity” – Regulatory/
Legislative Updates**

- Michael F McBride; Van Ness Feldman
Partner – Washington, DC
- Timothy J Strafford; Association of American Railroads
Assistant General Counsel

Dale Diulus
Salt River Materials Group

12:00 – 1:30 p.m. **NETWORKING LUNCHEON**

Laurie Stiles
SWARS President

1:30 – 1:45 p.m. **Golf Awards**

Glenn Turner; Golf Chairman

1:45 – 2:45 p.m. **“Building for the Future” - Tank Car
Regulations/Retrofit**

- Tom Simpson; RSI; President
- Doug Reece; Procor Limited
Director of Marketing & Business Development

Doug Lumry
Musket Corporation

2:45 – 3:15 p.m. **“Hot Topic” - Peak Season Service Plans; will the
Industry be ready?**

- Todd Tranausky; Argus Rail Business; Editor

Mark Payne
Lyondell Chemical Company

3:15 – 3:30 p.m. **NETWORKING BREAK**

3:30 – 4:15 p.m. **“Gaining Momentum” – Economic Update, A Fireside
Chat**

- Anthony Hatch; ABH Consulting; Principal

Linda Turner
Americas Styrenics

4:15– 4:30 p.m. **SWARS Scholarship Update**

- SWARS Scholarship Committee Chairperson

Susan Cox
Chevron Phillips Chemical Co.

4:30 – 4:40 p.m. **Meeting Wrap-up**

- \$500 Gift Card Drawing (Two)
- Closing Comments

Laurie Stiles
SWARS President

Networking Tables Open Throughout Meeting!

At end of meeting
until 6:00 p.m. **President’s Reception**
San Diego Marriott La Jolla

Laurie Stiles
SWARS President

Friday, October 10, 2014

8:00 – 10:00 a.m. **Board of Directors Meeting**
San Diego Marriott La Jolla

Laurie Stiles
SWARS President