



# Southwest Association of Rail Shippers

Semi-Annual Meeting

October 5-6, 2016

Renaissance Glendale Hotel & Spa

Glendale, Arizona

## “MAKING THE RAIL PUZZLE PIECES FIT”

### CONFERENCE AGENDA

#### Wednesday, October 5, 2016

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|------------------|---|--|
| 9:30 a.m.        | <b>SWARS Scholarship Fund Golf Event</b><br>Golf Club of Estrella<br>11800 S Golf Club Drive<br>Goodyear, Arizona 85338 | Glenn Turner<br>Logistica Group<br>SWARS Golf Chairman |
| 2:00 – 6:00 p.m. | <b>Early Registration</b><br>Renaissance Glendale Hotel & Spa   | Jack Dail<br>SWARS E.D.                                |
| 2:30 – 4:30 p.m. | <b>RR 101 Course - “Introduction to Railroad Operations”</b><br>Renaissance Glendale Hotel & Spa                        | John Schmitter<br>KEP, LLC, President                  |
| 5:00 – 5:30 p.m. | <b>New Member Orientation – Meet the SWARS Officers</b><br>Renaissance Glendale Hotel & Spa                             | Susan Cox<br>SWARS President                           |
| 5:30 – 7:00 p.m. | <b>E. L. ‘Leo’ Mountjoy Reception</b><br>Renaissance Glendale Hotel & Spa   | Susan Cox<br>SWARS President                           |

#### Thursday, October 6, 2016

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| 7:00 – 4:00 p.m.  | <b>Registration</b><br>Renaissance Glendale Hotel & Spa   | <b>Moderator</b><br>Jack Dail<br>SWARS E.D. |
| 7:00 – 8:30 a.m.  | <b>Continental Breakfast</b><br>Renaissance Glendale Hotel & Spa  | Jack Dail<br>SWARS E.D.                     |
| 8:00 – 8:10 a.m.  | <b>GENERAL SESSION - Welcome and Announcements</b>  | Susan Cox<br>SWARS President                |
| 8:10 – 8:15 a.m.  | <b>Safety Briefing</b>  | Jeff Usher<br>AAR                           |
| 8:15 – 8:20 a.m.  | <b>SWARS Mission Statement/Anti-Trust Statement</b>   | Dale Diulus<br>Salt River Materials Group   |
| 8:20 – 9:00 a.m.  | Keynote Address – <b>“Connect the Dots” - Mexico &amp; Beyond</b><br>• Pat Ottensmeyer; Kansas City Southern Railway<br>President & Chief Executive Officer | Susan Cox<br>SWARS President                |
| 9:00 – 9:40 a.m.  | <b>“Wheel of Fortune” - A Transportation Economic Update</b><br>• Eric Starks; FTR Associates; CEO & Chairman   | Brian Smalley<br>National Steel Car         |
| 9:40 – 10:10 a.m. | <b>NETWORKING BREAK</b>   |   |

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## 2016 Semi-Annual Agenda – Continued

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| 10:10 – 10:40 a.m. | <b><i>“Tetris”</i></b> - BNSF Service and Capacity Update<br>• Stevan Bobb; BNSF Railway; EVP & CMO  | Ray Hufnagel<br>Plastic Express                |
| 10:40 – 11:10 a.m. | <b><i>“The Rubik’s Cube”</i></b> – Mexico Security Issues & Programs<br>• Jim Kniestedt; Gravick Group; President  | Dale Diulus<br>Salt River Minerals Group       |
| 11:10 – 11:40 a.m. | <b><i>“Jenga”</i></b> – Transportation Infrastructure Update<br>• Michael Johnson; National Stone, Sand & Gravel Association; President & CEO  | Steve Schaefer<br>Martin Marietta              |
| 11:40 – 12:00 p.m. | <b><i>SWARS’ Golf Awards</i></b>   | Glenn Turner; Golf Chairman<br>Logistica Group |
| 12:00 – 1:20 p.m.  | <b>NETWORKING LUNCHEON</b>   | Susan Cox<br>SWARS President                   |
| 1:20 – 2:00 p.m.   | <b><i>“Truth or Consequences”</i></b> - A Fireside Chat on Future Legislative Issues<br>• Adam Nordstrom; Chambers, Conlon & Hartwell Partner<br>• Linda Turner; American Styrenics Manager – Logistics Purchasing   | John Radvansky<br>OXEA Corporation             |
| 2:00 – 3:00 p.m.   | <b><i>“Minesweeper”</i></b> – Railcar Maintenance Best Practices<br>• Jay McGill; UTLX/Procor GM & VP – North American Repair Sales<br>• Casey Dyer; Union Pacific Railroad Senior Director Freight Cars<br>• Mike Yoham; Chevron Products Manager Transportation Services | Doug Lumry<br>Musket Corporation               |
| 3:00 – 3:30 p.m.   | <b>NETWORKING BREAK</b>  |  |
| 3:30 – 4:00 p.m.   | <b><i>“Fact or Fiction”</i></b> – The Imploding Tankcar<br>• Richard Kloster; AllTranstek Senior VP & Chief Commercial Officer<br>• Gino Smith; AllTranstek, HazMat Specialist   | Bruce Mann<br>Port of Houston Authority        |
| 4:00 – 4:30 p.m.   | <b><i>“Star Search”</i></b> – Managing Supply Chain Talent<br>• Nick Little; Michigan State University Managing Director, Railway Management Program   | Robin Arnold<br>Solvay Chemical                |
| 4:30 – 4:40 p.m.   | <b>SWARS Scholarship Update</b><br>• SWARS Scholarship Committee Chairperson   | Doug Lumry<br>Musket Corporation               |
| 4:40 – 4:50 p.m.   | <b>Meeting Wrap-up</b><br>• \$500 Gift Card Drawing (Two)<br>• Closing Comments  | Susan Cox<br>SWARS President                   |

***Networking Tables Open Throughout Meeting!***

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| At end of meeting<br>until 6:30 p.m. | <b>President’s Reception</b><br>Renaissance Glendale Hotel & Spa | Susan Cox<br>SWARS President |
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# Southwest Association of Rail Shippers

## 2016 Semi-Annual Agenda – Continued

Friday, October 7, 2016

7:30 – 9:30 a.m.

**Board of Directors Meeting**

**Renaissance Glendale Hotel & Spa**

**Susan Cox**

**SWARS President**