



# Southwest Association of Rail Shippers

Semi-Annual Meeting

October 7 - 8, 2015

Renaissance Dallas Hotel

Dallas, Texas

***“TIMES THEY ARE A-CHANGIN’”***

## CONFERENCE AGENDA

### Wednesday, October 7, 2015

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|------------------|--|--|
| 10:00 a.m.       | <b>SWARS Scholarship Fund Golf Event</b><br>Bear Creek Golf Club<br>3500 Bear Creek Court<br>Dallas, Texas 75261 | Glenn Turner<br>Logistica Group<br>SWARS Golf Chairman |
| 2:00 – 6:00 p.m. | <b>Early Registration</b><br>Renaissance Dallas Hotel  | Jack Dail  |
| 2:30 – 4:30 p.m. | <b>RR 301 Course - “Introduction to Rail Fleet Management”</b><br>Renaissance Dallas Hotel                       | John Schmitter<br>KEP, LLC, President                  |
| 5:00 – 5:30 p.m. | <b>New Member Orientation</b> – Meet the SWARS Officers<br>Renaissance Dallas Hotel                              | Susan Cox<br>SWARS President                           |
| 5:30 – 7:00 p.m. | <b>E. L. ‘Leo’ Mountjoy Reception</b><br>Renaissance Dallas Hotel  | Susan Cox<br>SWARS President                           |

### Thursday, October 8, 2015

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|-------------------|--|---|
| 7:00 – 4:00 p.m.  | <b>Registration</b><br>Renaissance Dallas Hotel  | <u>Moderator</u><br>Jack Dail             |
| 7:00 – 8:30 a.m.  | <b>Continental Breakfast</b><br>Renaissance Dallas Hotel   | Jack Dail                                 |
| 8:00 – 8:10 a.m.  | <b>GENERAL SESSION - Welcome and Announcements</b>   | Susan Cox<br>SWARS President              |
| 8:10 – 8:15 a.m.  | <b>Safety Briefing</b>   | Jeff Usher<br>AAR                         |
| 8:15 – 8:20 a.m.  | <b>SWARS Mission Statement</b>   | Dale Diulus<br>Salt River Materials Group |
| 8:20 – 9:00 a.m.  | <b>“Incorporating Change”</b> – Keynote Address<br>• Clarence Gooden; CSX Corporation; President   | Susan Cox<br>SWARS President              |
| 9:00 – 9:40 a.m.  | <b>“Meeting Customer Expectations in Changing Times”</b> -<br>Industry Update<br>• Karenanne Stegman; Occidental Chemical<br>Supply Chain Director | Bruce Mann<br>Port Of Houston Authority   |
| 9:40 – 10:00 a.m. | <b>NETWORKING BREAK</b>  |   |

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## 2015 Semi-Annual Agenda – Continued

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| 10:00 – 10:45 a.m.                                       | <b><i>“Some Things Never Change...”</i></b> - Regulatory Update<br>• Karyn Booth; Thompson-Hine LLP<br>Partner and Chair of Transportation Practice<br>• John Gray; AAR; SVP – Policy & Economics  | Linda Turner<br>Americas Styrenics             |
| 10:45 – 11:30 a.m.                                       | <b><i>“The Changing Landscape for Energy”</i></b> – Shale Oil Outlook<br>• Graham Brisben; PLG Consulting<br>Chief Executive Officer   | Brandon Powell<br>Tesoro Companies             |
| 11:30 – 11:45 a.m.                                       | <b><i>Golf Awards</i></b>  | Glenn Turner; Golf Chairman<br>Logistica Group |
| 11:45 – 1:15 p.m.  | <b>NETWORKING LUNCHEON</b>   | Susan Cox<br>SWARS President                   |
| 1:15 – 1:45 p.m.   | <b><i>“Hope and Change”</i></b> - Economic Update<br>• Jonathan Starks; FTR Associates<br>Director of Transportation Analysis  | Dale Diulus<br>Salt River Materials Group      |
| 1:45 – 2:15 p.m.   | <b><i>“Changing to Meet New Opportunities”</i></b> – Intermodal Update<br>• Katie Farmer; BNSF Railway<br>Group VP Consumer Products   | Susan Cox<br>Chevron Phillips Chemical Co.     |
| 2:15 – 2:45 p.m.   | <b><i>“Changes on the Horizon”</i></b> – Railcar Market Update<br>• Paul Titterton; GATX Corporation<br>SVP and Chief Commercial Officer   | Laurie Stiles<br>Targa Resources               |
| 2:45 – 3:05 p.m.   | <b>NETWORKING BREAK</b>  |  |
| 3:05 – 4:20 p.m.   | <b><i>“Adapting to Change”</i></b> – Perspectives on the Impact of New Regulations<br>• Richard Kloster; AllTranstek, LLC<br>SVP, Business Strategy & Technical Services<br>• Glen Wilson; CP Rail; AVP Environmental Risk<br>• Phil Marlino; Phillips 66; Director - Rail | Doug Lumry<br>Musket Corporation               |
| 4:20– 4:30 p.m.  | <b>SWARS Scholarship Update</b><br>• SWARS Scholarship Committee Chairperson   | Doug Lumry<br>Musket Corporation               |
| 4:30 – 4:40 p.m.   | <b>Meeting Wrap-up</b><br>• \$500 Gift Card Drawing (Two)<br>• Closing Comments  | Susan Cox<br>SWARS President                   |
| <b><i>Networking Tables Open Throughout Meeting!</i></b> |  |  |
| At end of meeting<br>until 6:00 p.m.                     | <b>President’s Reception</b><br>Renaissance Dallas Hotel   | Susan Cox<br>SWARS President                   |

### Friday, October 9, 2015

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|-------------------|---|------------------------------|
| 8:00 – 10:00 a.m. | <b>Board of Directors Meeting</b><br>Renaissance Dallas Hotel | Susan Cox<br>SWARS President |
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