



Southwest Association of Rail Shippers

Annual Meeting
 February 24-25, 2016
 Grand Hyatt Hotel
 San Antonio, Texas

“A GULF OF NEW POSSIBILITIES”

CONFERENCE AGENDA

Wednesday, February 24, 2016

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| 10:00 a.m. | SWARS Scholarship Fund Golf Event
Hyatt Hill Country Golf Course
9800 Hyatt Resort Drive
San Antonio, Texas 78251 | Glenn Turner
Logistica Group
SWARS Golf Chairman |
| 2:00 – 6:00 p.m. | Early Registration
Grand Hyatt Hotel | Jack Dail |
| 2:30 – 4:30 p.m. | RR 101 Course - “Introduction to Railroad Operations”
Grand Hyatt Hotel | John Schmitter
KEP, LLC, President |
| 5:00 – 5:30 p.m. | New Member Orientation – Meet the SWARS Officers
Grand Hyatt Hotel | Susan Cox
SWARS President |
| 5:30 – 7:00 p.m. | E. L. ‘Leo’ Mountjoy Reception
Grand Hyatt Hotel | Susan Cox
SWARS President |

Thursday, February 25, 2016

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| 7:00 – 4:00 p.m. | Registration
Grand Hyatt Hotel | <u>Moderator</u>
Jack Dail |
| 7:00 – 8:30 a.m. | Continental Breakfast
Grand Hyatt Hotel | Jack Dail |
| 8:00 – 8:10 a.m. | GENERAL SESSION - Welcome and Announcements | Susan Cox
SWARS President |
| 8:10 – 8:15 a.m. | Safety Briefing | Jeff Usher
AAR |
| 8:15 – 8:20 a.m. | SWARS Mission Statement/Anti-Trust Statement | Dale Diulus
Salt River Materials Group |
| 8:20 – 9:00 a.m. | Keynote Address
• Carl Ice; BNSF Railway;
President & Chief Executive Officer | Susan Cox
SWARS President |
| 9:00 – 9:40 a.m. | “A Deluge of Development” - Targa Resources’ Growth Strategies
• Vincent DiCosimo; Targa Resources, Inc.
Senior Vice President of Petroleum Logistics | Laurie Stiles
Targa Resources, Inc. |
| 9:40 – 10:00 a.m. | NETWORKING BREAK | |

Southwest Association of Rail Shippers

2016 Annual Agenda – Continued

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| 10:00 – 11:00 a.m. | <i>“Closing the Gap”</i> - Mexico Energy Reform <ul style="list-style-type: none">• Brian Hancock; Kansas City Southern Railway
EVP Sales and Marketing and CMO• Brandon Seale; Howard Energy México
President | Jennifer Fussell
KC Southern |
| 11:00 – 11:30 a.m. | <i>“An Ocean of Opportunity”</i> – Capital Expansion Plans <ul style="list-style-type: none">• Beth Whited; Union Pacific Railroad, M & Sales -
Vice President & General Manager - Chemicals | Brandon Powell
Tesoro Companies |
| 11:30 – 11:50 a.m. | SWARS ‘Person of the Year’ Award / Golf Awards | Glenn Turner; Golf Chairman
Logistica Group |
| 11:50 – 1:15 p.m. | NETWORKING LUNCHEON | Susan Cox
SWARS President |
| 1:15 – 1:50 p.m. | <i>“Holding a Steady Course”</i> - Transportation Economic Outlook <ul style="list-style-type: none">• Anthony Hatch; ABH Consulting; Consultant/Analyst | Linda Turner
Americas Styrenics |
| 1:50 – 2:20 p.m. | <i>“Change is in the Wind”</i> – for Supply Chain Logistics <ul style="list-style-type: none">• Michael Parker, Union Pacific Distribution Services
AVP and GM - UPDS | Dale Diulus
Salt River Materials Group |
| 2:20 – 3:00 p.m. | <i>“Navigating Choppy Waters”</i> – Transportation Legislative Update <ul style="list-style-type: none">• Jim Wiesemeyer, Informa Economics
Senior Vice President – Washington Bureau | Paul Snoddy
CP Rail |
| 3:00 – 3:20 p.m. | NETWORKING BREAK | |
| 3:20 – 3:50 p.m. | <i>“Any Port in a Storm”</i> – Tanks, Hoppers and Shop Capacity <ul style="list-style-type: none">• Barbara Wilson; Wells Fargo Rail; President | Doug Lumry
Musket Corporation |
| 3:50 – 4:20 p.m. | <i>“Keep Your Eyes on the Horizon”</i> – ‘Smart’ Cars, Equipment and Technology <ul style="list-style-type: none">• Don Loftis, Olin Corporation
Principal Software Engineer / Rail Security Coord. | Bruce Mann
Hexion, Inc. |
| 4:20– 4:30 p.m. | SWARS Scholarship Update <ul style="list-style-type: none">• SWARS Scholarship Committee Chairperson | Doug Lumry
Musket Corporation |
| 4:30 – 4:40 p.m. | SWARS Annual Business Meeting <ul style="list-style-type: none">• Election of Officers and Directors | Susan Cox/Laurie Stiles |
| 4:40 – 4:50 p.m. | Meeting Wrap-up <ul style="list-style-type: none">• \$500 Gift Card Drawing (Two)• Closing Comments | Susan Cox
SWARS President |

Networking Tables Open Throughout Meeting!

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| At end of meeting
until 6:00 p.m. | President’s Reception
Grand Hyatt Hotel | Susan Cox
SWARS President |
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2016 Annual Agenda – Continued

Friday, February 26, 2016

8:00 – 10:00 a.m.

Board of Directors Meeting
Grand Hyatt Hotel

Susan Cox
SWARS President